# **CREDIT BANK OF MOSCOW** (open joint-stock company)

Consolidated Interim Condensed Financial Statements for the nine-month period ended 30 September 2012

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Independent Auditors' Report on review of Consolidated Interim Condensed Financial Information

To the Management of Credit Bank of Moscow (open joint-stock company)

#### Introduction

We have reviewed the accompanying consolidated interim condensed statement of financial position of Credit Bank of Moscow (open joint-stock company) as at 30 September 2012, and the related consolidated interim condensed statements of comprehensive income for the three- and nine-month periods ended 30 September 2012 and the related consolidated interim condensed statements of changes in equity and cash flows for the nine-month period ended 30 September 2012, and notes to the interim financial information (the consolidated interim condensed financial information). Management is responsible for the preparation and presentation of this consolidated interim condensed financial information in accordance with International Financial Reporting Standard IAS 34 Interim Financial Reporting. Our responsibility is to express a conclusion on this consolidated interim condensed financial information based on our review.

#### Scope of Review

We conducted our review in accordance with the International Standard on Review Engagements 2410 Review of Interim Financial Information Performed by the Independent Auditor of the Entity. A review of consolidated interim condensed financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the consolidated interim condensed financial information as at 30 September 2012 and for the three-and the nine-month periods then ended is not prepared, in all material respects, in accordance with International Financial Reporting Standard IAS 34 *Interim Financial Reporting*.

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ZAO KPMG 23 November 2012

	Notes	Nine-Month Period Ended 30 September 2012 RUB'000 (Unaudited)	Nine-Month Period Ended 30 September 2011 RUB'000 (Unaudited)	Three-Month Period Ended 30 September 2012 RUB'000 (Unaudited)	Three-Month Period Ended 30 September 2011 RUB'000 (Unaudited)
Interest income	4	20 424 967	14 791 150	7 398 774	5 555 562
Interest expense	4	(11 582 206)	(8 824 609)	(4 078 604)	(3 463 098)
Net interest income	4	8 842 761	5 966 541	3 320 170	2 092 464
Provision for impairment of loans	12	(1 715 400)	(1 120 418)	(692 226)	(306 448)
Net interest income after provision for impairment		7 127 361	4 846 123	2 627 944	1 786 016
Fee and commission income	5	2 799 950	1 864 315	1 057 438	725 636
Net gain (loss) on financial instruments at fair value through profit or loss		215 288	(962 651)	211 363	(1 021 571)
Net realized gain (loss) on available-for-sale securities		15 660	43 702	15 018	(109)
Foreign exchange (losses) gains, net		(106 647)	381 326	(114 090)	212 991
Other operating income		345 293	197 628	197 842	89 543
Non-interest income		3 269 544	1 524 320	1 367 571	6 490
Salaries and employment benefits	6	(2 538 726)	(1 527 576)	(847 523)	(552 699)
Administrative expenses	6	(1 774 608)	(1 244 919)	(668 520)	(497 591)
Provision for impairment of other assets and credit related commitments		(262 688)	(72 943)	(64 663)	64 434
Depreciation of property and equipment		(260 381)	(169 281)	(93 971)	(59 963)
Fee and commission expense		(283 352)	(125 054)	(104 593)	(51 052)
State deposit insurance scheme contributions		(270 364)	(189 464)	(92 689)	(73 208)
Other operating expenses		(283 009)	(97 490)	(94 586)	(4 488)
Non-interest expense		(5 673 128)	(3 426 727)	(1 966 545)	(1 174 567)
Income before income taxes		4 723 777	2 943 716	2 028 970	617 939
Income taxes	7	(961 347)	(587 254)	(419 032)	(120 236)
Net income		3 762 430	2 356 462	1 609 938	497 703
Other comprehensive income  Revaluation reserve for available-for-sale se	ourities				
- Net change in fair value	curreres	98 260	(184 282)	79 597	(127 781)
- Net change in fair value transferred to profit or loss		(41 116)	45 412	(47 649)	(17)
Income taxes related to other comprehensive income		(11 429)	27 774	(6 389)	25 560
Other comprehensive income (loss) for the period, net of income taxes		45 715	(111 096)	25 559	(102 238)
Comprehensive income for the period		3 808 145	2 245 366	1 635 497	395 465

Chairman of the Management Board

Vladimir A. Chubar

Chief Accountant

Svetlana V. Sass

The consolidated interim condensed statement of comprehensive income is to be read in conjunction with the notes to, and forming part of, the consolidated interim condensed financial statements.

	Notes	30 September 2012 RUB'000 (Unaudited)	31 December 2011 RUB'000
ASSETS			
Cash and cash equivalents	8	25 557 226	34 433 419
Obligatory reserves with the Central Bank of the Russian Federation		2 489 994	2 259 170
Due from credit institutions	9	12 530 174	5 301 412
Financial instruments at fair value through profit or loss	10	21 123 909	22 783 760
Available-for-sale securities	11	6 190 115	2 030 678
Loans to customers	12	204 345 925	159 019 821
Property and equipment		5 340 485	4 969 932
Other assets		1 667 772	1 572 561
Total assets		279 245 600	232 370 753
LIABILITIES AND EQUITY			
Deposits by the Central Bank of the Russian Federation		3 005 943	-
Deposits by credit institutions	13	31 593 690	24 964 128
Deposits by customers	14	164 592 962	146 690 886
Debt securities issued	15	38 036 746	31 118 869
Deferred tax liability		2 427 071	2 074 397
Current tax liability		-	15 870
Other liabilities		2 951 214	1 898 697
Total liabilities		242 607 626	206 762 847
Equity			
Share capital	16	13 539 763	11 638 088
Additional paid-in capital		9 019 295	3 699 047
Revaluation surplus for buildings		500 424	500 424
Revaluation reserve for available-for-sale securities		(7 302)	(53 017)
Retained earnings		13 585 794	9 823 364
Total equity		36 637 974	25 607 906
Total liabilities and equity		279 245 600	232 370 753

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Commitments and Contingencies

The consolidated interim condensed statement of financial position is to be read in conjunction with the notes to, and forming part of, the consolidated interim condensed financial statements.

CREDIT BANK OF MOSCOW (open joint-stock company) Consolidated Interim Condensed Statement of Cash Flows for the nine-month period ended 30 September 2012

	Notes	Nine-Month Period Ended 30 September 2012 RUB'000 (Unaudited)	Nine-Month Period Ended 30 September 2011 RUB'000 (Unaudited)
Net cash used in operations		(16 845 000)	(22 499 907)
Net cash (used in) from investing activities		(4 651 390)	1 448 635
Net cash from financing activities		12 851 890	15 394 189
Effect of exchange rates changes on cash and cash equivalents		(231 693)	286 319
Change in cash and cash equivalents		(8 876 193)	(5 370 764)
Cash and cash equivalents, beginning of the period		34 433 419	23 336 426
Cash and cash equivalents, end of the period	8	25 557 226	17 965 662

	Share capital	Additional paid-in capital	Revaluation surplus for buildings	Revaluation reserve for available-for-	Retained earnings	Total equity
	RUB'000	RUB'000	RUB'000	sale securities RUB'000	RUB'000	RUB'000
1 January 2011	7 138 088	162 686	500 424	28 067	5 937 830	13 767 095
Total comprehensive income for the period (unaudited)	-	-	-	(111 096)	2 356 462	2 245 366
Transactions with owners, recorded directly in equity						
Shares issued (unaudited)	4 500 000	-	-	-	-	4 500 000
Contribution from the ultimate shareholder (net of deferred tax of RUB 884 090 thousand) (note 16) (unaudited)	_	3 536 361	_	_	_	3 536 361
Total transactions with						
owners, recorded directly in equity (unaudited)	4 500 000	3 536 361	-	-	-	8 036 361
30 September 2011 (unaudited)	11 638 088	3 699 047	500 424	(83 029)	8 294 292	24 048 822
1 January 2012	11 638 088	3 699 047	500 424	(53 017)	9 823 364	25 607 906
Total comprehensive income for the period (unaudited)	-	-	-	45 715	3 762 430	3 808 145
Transactions with owners, recorded directly in equity						
Shares issued (unaudited)	1 901 675	3 860 400	-	-	-	5 762 075
Contribution from the ultimate shareholder (net of deferred tax of RUB 364 962 thousand) (note 16) (unaudited)	-	1 459 848	-	-	-	1 459 848
Total transactions with owners, recorded directly in equity (unaudited)	1 901 675	5 320 248				7 221 923
30 September 2012						
(unaudited)	13 539 763	9 019 295	500 424	(7 302)	13 585 794	36 637 974

## 1 Background

#### **Principal activities**

These consolidated interim condensed financial statements include the financial statements of CREDIT BANK OF MOSCOW (open joint-stock company) (the Bank) and its subsidiaries (together referred to as the Group).

The Bank was formed on 5 August 1992 as an open joint-stock company, then re-registered as a closed joint-stock company under the legislation of the Russian Federation. On 18 August 1999 the Bank was reorganized as an open joint-stock company. The Bank's registered legal address is 2 (bldg. 1) Lukov pereulok, Moscow, Russia. The Bank operates under a general banking license from the Central Bank of the Russian Federation, granted on 20 January 2000. In December 2004 the Bank was admitted to the Central Bank of Russia program for individual deposit insurance. The Bank is among the 20 largest banks in Russia by total assets and runs its business in Moscow and the Moscow region with a branch network comprising 61 branches, and ATMs and payment terminals totalling 672 and 4175 items, respectively.

The principal subsidiaries of the Group are as follows:

				Degree of control, %		
Name	Date of incorporation	Country of incorporation	Principal activities	30 September 2012	31 December 2011	
CBOM Finance p.l.c.	17 Aug 2006	Ireland	Raising finance	100%	100%	
MKB-Invest	4 June 2007	Russia	Transactions with securities	100%	100%	
MKB-Leasing	20 Sep 2005	Russia	Finance leasing	100%	100%	

The Bank does not have any direct or indirect shareholdings in the subsidiaries noted above. CBOM Finance p.l.c. was established to raise capital by the issue of debt securities and to use an amount equal to the proceeds of each such issuance to advance loans to the Bank. MKB-Invest and MKB-Leasing are controlled by the Group through option agreements.

#### **Shareholders**

On 24 August 2012 there was an additional share issue. As a result the stake of Concern Rossium, former sole shareholder, reduced to 85% and European Bank for Reconstruction and Development (EBRD) and International Finance Corporation (IFC) each acquired 7.5% of the total number of the Bank's outstanding voting shares.

The members of the Supervisory Board are as follows:

#### **Supervisory Board**

Sandy Vaci	Chairman
Richard Damien Glasspool	Member
Genadi Lewinski	Member
Andrew Sergio Gazitua	Member
Mustafa Boran	Member
Roman I. Avdeev	Member
Alexander N. Nikolashin	Member
Anton R. Avdeev	Member
Nikolay V. Kosarev	Member
Vladimir A. Chubar	Member

Related party transactions are detailed in note 19.

#### Russian business environment

The Group's operations are primarily located in the Russian Federation. Consequently, the Group is exposed to the economic and financial markets of the Russian Federation which display characteristics of an emerging market. The legal, tax and regulatory frameworks continue development, but are subject to varying interpretations and frequent changes which together with other legal and fiscal impediments contribute to the challenges faced by entities operating in the Russian Federation. In addition, the contraction in the capital and credit markets and its impact on the Russian economy have further increased the level of economic uncertainty in the environment. The consolidated interim condensed financial statements reflect management's assessment of the impact of the Russian business environment on the operations and the financial position of the Group. The future business environment may differ from management's assessment.

## 2 Basis of preparation

#### **Statement of compliance**

The accompanying consolidated interim condensed financial statements are prepared in accordance with International Financial Reporting Standard IAS 34 Interim Financial Reporting. They do not include all of the information required for full financial statements, and should be read in conjunction with the consolidated financial statements as at and for the year ended 31 December 2011, as these consolidated interim condensed financial statements provide an update of previously reported financial information.

#### **Basis of measurement**

The consolidated interim condensed financial statements are prepared on the historical cost basis except that financial instruments at fair value through profit or loss and available-for-sale financial assets are stated at fair value and buildings are stated at revalued amounts.

#### **Functional and presentation currency**

The functional currency of the Bank and the majority of its subsidiaries is the Russian Rouble (RUB) as, being the national currency of the Russian Federation, it reflects the economic substance of the majority of underlying events and circumstances relevant to them.

The RUB is also the presentation currency for the purposes of these consolidated interim condensed financial statements.

Financial information presented in RUB is rounded to the nearest thousand.

#### Use of estimates and judgments

The preparation of financial statements in conformity with IFRS requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results could differ from those estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimates are revised and in any future periods affected.

# 3 Significant accounting policies

The accounting policies applied by the Group in the preparation of these consolidated interim condensed financial statements are consistent with those applied by the Group in the consolidated financial statements for the year ended 31 December 2011.

Certain improvements to IFRS became effective from 1 January 2012 and have been adopted by the Group since that date. These changes do not have a significant effect on the consolidated interim condensed financial statements.

## 4 Net interest income

	Nine-Month Period Ended 30 September 2012 RUB'000 (Unaudited)	Nine-Month Period Ended 30 September 2011 RUB'000 (Unaudited)	Three-Month Period Ended 30 September 2012 RUB'000 (Unaudited)	Three-Month Period Ended 30 September 2011 RUB'000 (Unaudited)
Interest income				
Loans to customers	17 630 867	12 386 624	6 523 372	4 723 695
Financial instruments at fair value through profit or loss and available-for-sale securities	2 276 759	2 227 068	672 307	753 382
Due from credit institutions and the Central Bank of the Russian		455 450	202.007	<b>-</b> 0.40 <b>-</b>
Federation	517 341	177 458	203 095	78 485
	20 424 967	14 791 150	7 398 774	5 555 562
Interest expense				
Deposits by customers	(8 303 701)	(5 703 565)	(2 789 379)	(2 287 279)
Debt securities issued	(2 121 100)	(2 110 350)	(800 297)	(861 616)
Deposits by credit institutions and the Central Bank of the Russian				
Federation	(1 157 405)	(1 010 694)	(488 928)	(314 203)
	(11 582 206)	(8 824 609)	(4 078 604)	(3 463 098)
Net interest income	8 842 761	5 966 541	3 320 170	2 092 464

# **5** Fee and commission income

	Nine-Month Period Ended 30 September 2012 RUB'000 (Unaudited)	Nine-Month Period Ended 30 September 2011 RUB'000 (Unaudited)	Three-Month Period Ended 30 September 2012 RUB'000 (Unaudited)	Three-Month Period Ended 30 September 2011 RUB'000 (Unaudited)
Cash collection delivery	709 192	530 318	262 188	195 838
Settlements and wire transfers	622 689	529 073	218 358	213 927
Guarantees and letters of credit	620 334	359 944	216 442	134 097
Insurance contracts processing	477 437	152 457	236 434	80 411
Plastic cards	245 904	183 186	80 308	68 577
Other cash operations	92 306	68 945	34 133	21 972
Other	32 088	40 392	9 575	10 814
Fee and commission income	2 799 950	1 864 315	1 057 438	725 636

# Salaries, employment benefits and administrative expenses

	Nine-Month Period Ended 30 September 2012 RUB'000 (Unaudited)	Nine-Month Period Ended 30 September 2011 RUB'000 (Unaudited)	Three-Month Period Ended 30 September 2012 RUB'000 (Unaudited)	Three-Month Period Ended 30 September 2011 RUB'000 (Unaudited)
Salaries	2 024 431	1 191 470	686 200	448 565
Social security costs	490 065	318 835	152 810	97 934
Other	24 230	17 271	8 513	6 200
Salaries and employment benefits	2 538 726	1 527 576	847 523	552 699
Occupancy Advertising and business	634 433	373 607	206 316	156 775
development	366 409	274 296	180 397	99 962
Operating taxes Security	314 978 154 560	234 280 119 151	120 223 54 884	115 922 40 627
Property maintenance	136 259	110 317	45 310	28 397
Transport	42 212	28 032	14 998	10 721
Communications	36 489	34 863	13 916	12 699
Computer maintenance and software expenses	31 771	35 496	18 274	13 958
Other	57 497	34 877	14 202	18 530
Administrative expenses	1 774 608	1 244 919	668 520	497 591

## 7 Income taxes

	Nine-Month Period Ended 30 September 2012 RUB'000 (Unaudited)	Nine-Month Period Ended 30 September 2011 RUB'000 (Unaudited)
Current tax charge	1 015 800	229 973
Deferred taxation	(54 453)	357 281
Income tax expense	961 347	587 254

Russian legal entities must report taxable income and remit income taxes thereon to the appropriate authorities. The income tax rate for the Bank is 20% (2011: 20%).

The effective income tax rate differs from the statutory income tax rate. A reconciliation of income taxes based on the statutory rate with the actual income tax expense is presented below:

	Nine-Month Period Ended 30 September 2012 RUB'000 (Unaudited)	Nine-Month Period Ended 30 September 2011 RUB'000 (Unaudited)
Income before tax	4 723 777	2 943 716
Applicable statutory tax rate	20%	20%
Income tax using the applicable tax rate	944 755	588 743
Income taxed at lower rates	(26 006)	(34 049)
Non-deductible costs	42 598	32 560
Income tax expense	961 347	587 254

# 8 Cash and cash equivalents

	30 September 2012 RUB'000 (Unaudited)	31 December 2011 RUB'000
Cash on hand	6 895 797	7 235 147
Correspondent account with the Central Bank of the Russian Federation	7 220 141	7 369 693
Nostro accounts with other banks		
rated from AA+ to AA-	339 459	844 958
rated from A+ to A-	1 846 322	697 121
rated from BBB+ to BBB-	248 874	1 876 423
rated from BB+ to BB-	3 446	5 504
rated from B+ to B-	25 418	183 608
not rated	605 400	1 719 034
Total nostro accounts with other banks	3 068 919	5 326 648

	30 September 2012 RUB'000 (Unaudited)	31 December 2011 RUB'000
Due from credit institutions with maturity of less than 1 month		_
rated from AA+ to AA-	-	1 337 973
rated A- to A+	4 529 669	-
rated from BBB+ to BBB-	-	9 729 891
rated from BB+ to BB-	1 672 872	-
rated from B+ to B-	1 550 126	1 932 050
not rated	619 702	1 502 017
Total due from credit institutions with maturity of less than 1 month	8 372 369	14 501 931
Total cash and cash equivalents	25 557 226	34 433 419

Ratings are based on Standard & Poor's rating system.

None of cash and cash equivalents are impaired or past due.

The correspondent account with the Central Bank of the Russian Federation represents balances held with the Central Bank of Russia related to settlement activity, and is available for withdrawal at period end.

Settlements with stock exchanges are included in not rated nostro accounts in the amount of RUB 577 536 thousand as at 30 September 2012 (31 December 2011: RUB 1 271 352 thousand).

### 9 Due from credit institutions

	30 September 2012 RUB'000 (Unaudited)	31 December 2011 RUB'000	
Term deposits			
rated from A+ to A-	-	30 586	
rated from BBB+ to BBB-	-	2 841 567	
rated from BB+ to BB-	1 569 456	-	
rated from B+ to B-	6 047 837	1 620 332	
not rated	4 912 881	808 927	
<b>Total due from credit institutions</b>	12 530 174	5 301 412	

None of due from credit institutions are impaired or past due.

# 10 Financial instruments at fair value through profit or loss

	30 September 2012 RUB'000 (Unaudited)	31 December 2011 RUB'000	
Held by the Bank			
Government and municipal bonds			
Russian Government Federal bonds (OFZ)	5 066 300	9 286 846	
Moscow Government bonds	460 621	927 144	
Regional authorities and municipal bonds	357 405	372 780	
Russian Government Eurobonds	47	1 789 318	
Corporate bonds			
from BBB+ to BBB-	4 079 514	4 007 920	
from BB+ to BB-	4 077 599	2 101 783	
from B+ to B-	6 339 014	3 213 814	
from CCC+ to CCC-	-	52 618	
not rated	743 390	1 031 514	
<b>Equity investments</b>	19	23	
Total financial instruments at fair value through profit or loss	21 123 909	22 783 760	

None of financial instruments at fair value through profit or loss are impaired or past due.

As at 30 September 2012 debt instruments in the amount of RUB 18 982 979 thousand are qualified to be pledged against borrowings from the Central Bank of the Russian Federation (31 December 2011: RUB 20 225 639 thousand).

## 11 Available-for-sale securities

	30 September 2012 RUB'000 (Unaudited)	31 December 2011 RUB'000
Held by the Bank		
Government and municipal bonds		
Regional authorities and municipal bonds	10 490	10 277
Corporate bonds		
from BBB+ to BBB-	1 158 483	410 734
from BB+ to BB-	2 363 356	385 133
from B+ to B-	493 230	1 017 580
not rated	60 097	179 948
Promissory notes		
from BBB+ to BBB-	887 376	-
from BB+ to BB-	365 016	-
from B+ to B-	502 531	-
<b>Equity investments</b>	27 506	27 006
Total available-for-sale securities held by the Bank	5 868 085	2 030 678

	30 September 2012 RUB'000 (Unaudited)	31 December 2011 RUB'000
Pledged under sale and repurchase agreements		
Corporate bonds		
from BB+ to BB-	322 030	-
Total available-for-sale securities pledged under sale and		
repurchase agreements	322 030	
Total available-for-sale securities	6 190 115	2 030 678

None of available-for-sale securities are impaired or past due.

As at 30 September 2012 debt instruments in the amount of RUB 2 329 239 thousand are qualified to be pledged against borrowings from the Central Bank of the Russian Federation (31 December 2011: RUB 371 884 thousand).

## 12 Loans to customers

	30 September 2012 RUB'000 (Unaudited)	30 September 2012 RUB'000 (Unaudited)	31 December 2011 RUB'000	31 December 2011 RUB'000
	Loans	Impairment allowance	Loans	Impairment allowance
Loans to corporate clients	165 446 878	(3 239 785)	132 844 258	(2 624 407)
Loans to individuals				
Auto loans	9 690 766	(42 283)	6 175 018	(23 778)
Mortgage loans	9 308 096	(280 583)	7 661 002	(261 229)
Consumer loans	24 812 950	(1 350 114)	16 021 975	(773 018)
Total loans to individuals	43 811 812	(1 672 980)	29 857 995	(1 058 025)
Gross loans to customers	209 258 690	(4 912 765)	162 702 253	(3 682 432)
Net loans to customers	204 345 925		159 019 821	

#### Credit quality of loan portfolio

The following table provides information on credit quality of the loan portfolio as at 30 September 2012:

	Gross loans	Impairment allowance	Net loans	Impairment to gross loans
	RUB'000 (Unaudited)	RUB'000 (Unaudited)	RUB'000 (Unaudited)	% (Unaudited)
Loans to customers				
- Not past due	205 565 056	(3 105 694)	202 459 362	1.5%
- Overdue less than 31 days	781 923	(149 413)	632 510	19.1%
- Overdue 31-60 days	197 386	(87 174)	110 212	44.2%
- Overdue 61-90 days	145 190	(85 703)	59 487	59.0%
- Overdue 91-180 days	673 867	(366 079)	307 788	54.3%
- Overdue 181-360 days	742 971	(555 220)	187 751	74.7%
- Overdue more than 360 days	1 152 297	(563 482)	588 815	48.9%
Total loans to customers	209 258 690	(4 912 765)	204 345 925	2.3%

The following table provides information on credit quality of the loan portfolio as at 31 December 2011:

	Gross loans	Impairment allowance	Net loans	Impairment to gross loans
	RUB'000	RUB'000	RUB'000	%
Loans to customers				
- Not past due	160 099 212	(2 566 290)	157 532 922	1.6%
- Overdue less than 31 days	355 052	(71 237)	283 815	20.1%
- Overdue 31-60 days	350 478	(111 034)	239 444	31.7%
- Overdue 61-90 days	132 488	(68 061)	64 427	51.4%
- Overdue 91-180 days	911 837	(285 716)	626 121	31.3%
- Overdue 181-360 days	307 977	(229 514)	78 463	74.5%
- Overdue more than 360 days	545 209	(350 580)	194 629	64.3%
Total loans to customers	162 702 253	(3 682 432)	159 019 821	2.3%

As at 30 September 2012, the loan portfolio includes loans that have been restructured and would otherwise be past due or impaired in the amount of RUB 902 076 thousand (31 December 2011: RUB 904 633 thousand). Such restructuring activity is aimed at managing customer relationships and maximizing the quality of the loan portfolio. Restructured loans are included in loans not past due unless the borrower is unable to comply with the renegotiated terms.

The following table provides information on restructured loans as at 30 September 2012 and 31 December 2011:

	Gross loans Impairment allowance		Gross loans	<u> </u>		Impairment to gross loans
	RUB'000	RUB'000	RUB'000	%		
Restructured loans						
- As at 30 September 2012	902 076	(45 104)	856 972	5.0%		
- As at 31 December 2011	904 633	(48 185)	856 448	5.3%		

As at 30 September 2012, the gross amount of overdue loans with payments that are overdue at least one day totals RUB 3 693 634 thousand, which represents 1.8% of the loan portfolio (31 December 2011: RUB 2 603 041 thousand and 1.6%, respectively).

Nonperforming loans (NPLs), or loans with payments that are overdue over ninety days, amount to RUB 2 569 135 thousand or 1.2% of the loan portfolio (31 December 2011: RUB 1 765 023 thousand and 1.2%, respectively).

NPLs together with restructured loans amount to RUB 3 471 211 thousand or 1.7% of the loan portfolio (31 December 2011: RUB 2 669 656 thousand and 1.6%, respectively).

As at 30 September 2012, the ratio of total impairment allowance to overdue loans equals 133.0%, the ratio of total impairment allowance to NPLs equals 191.2% and the ratio of total impairment allowance to NPLs together with restructured loans equals 141.5% (31 December 2011: 141.5%, 208.6% and 137.9%, respectively).

Movements in the loan impairment allowance for the nine-month periods ended 30 September 2012 and 30 September 2011 are as follows:

	2012 RUB'000 (Unaudited)	2011 RUB'000 (Unaudited)	
Balance at the beginning of the period	3 682 432	2 793 109	
Net charge	1 715 400	1 120 418	
Net write-offs	(485 067)	(183 129)	
Balance at the end of the period	4 912 765	3 730 398	

#### Credit quality of loans to corporate clients portfolio

The following table provides information on credit quality of loans to corporate clients as at 30 September 2012:

	Gross loans	Impairment allowance	Net loans	Impairment to gross loans
	RUB'000 (Unaudited)	RUB'000 (Unaudited)	RUB'000 (Unaudited)	% (Unaudited)
Loans to corporate clients				
- Not past due	164 568 521	(2 969 944)	161 598 577	1.8%
- Overdue less than 31 days	41 463	(935)	40 528	2.3%
- Overdue 61-90 days	1 778	(736)	1 042	41.4%
- Overdue 91-180 days	327 290	(153 451)	173 839	46.9%
- Overdue 181-360 days	101 299	(75 778)	25 521	74.8%
- Overdue more than 360 days*	406 527	(38 941)	367 586	9.6%
Total loans to corporate clients	165 446 878	(3 239 785)	162 207 093	2.0%

The following table provides information on credit quality of loans to corporate clients as at 31 December 2011:

	Gross loans	Impairment allowance	Net loans	Impairment to gross loans
	RUB'000	RUB'000	RUB'000	%
Loans to corporate clients				
- Not past due	132 187 233	(2 459 881)	129 727 352	1.9%
- Overdue less than 31 days	48 560	(22 774)	25 786	46.9%
- Overdue 31-60 days	130 641	(54 930)	75 711	42.0%
- Overdue 61-90 days	2 616	(826)	1 790	31.6%
- Overdue 91-180 days*	405 492	(21 128)	384 364	5.2%
- Overdue 181-360 days	22 599	(19 506)	3 093	86.3%
- Overdue more than 360 days	47 117	(45 362)	1 755	96.3%
Total loans to corporate clients	132 844 258	(2 624 407)	130 219 851	2.0%

<sup>\*</sup> As at 30 September 2012, overdue more than 360 days category contains a loan in the amount of RUB 386 397 thousand with real estate collateral (31 December 2011: the overdue category is 91-180 days and the loan amount is RUB 403 127 thousand). The Group estimates loan impairment for this loan based on an analysis of future cash flows from the collateral.

The following table provides information on collateral securing loans to corporate customers, net of impairment, by types of collateral as at 30 September 2012 and 31 December 2011:

	30 September 2012 RUB'000 (Unaudited)	'000 RUB'000
	Loans to customers, gross RUB'000	Loans to customers, gross RUB'000
Real estate	30 476 190	25 098 278
Goods	26 025 170	18 937 944
Securities	18 958 889	15 069 861
Equipment & motor vehicles	7 838 754	8 272 587
Claims for contract receivables	11 124 547	5 071 560
Bank's own debts	400 507	5 658 958
Corporate guarantees and no collateral	70 705 790	54 735 070
	165 529 847	132 844 258

Loans to corporate customers that are past due or impaired

Impaired or overdue loans to corporate customers are secured by collateral with a fair value of RUB 551 406 thousand (2011: RUB 581 065 thousand), excluding the effect of overcollateralization.

As at 30 September 2012 the Group plans to recover a portion of impaired lease contracts with a gross amount of RUB 12 495 thousand (31 December 2011: RUB 15 715 thousand) through the sale of collateral with a fair value of RUB 5 661 thousand (31 December 2011: RUB 12 099 thousand).

#### Loans to corporate customers that are neither past due or impaired

For loans to corporate customers with a net carrying amount of RUB 161 598 577 thousand (2011: RUB 129 727 352 thousand), which are neither past due or impaired, the fair value of collateral was estimated at the inception of the loans and was not adjusted for subsequent changes to the reporting date. The recoverability of these loans is primarily dependent on the creditworthiness of the borrowers rather than the value of collateral, and the current value of the collateral does not impact the impairment assessment.

#### Collateral obtained

During the period ended 30 September 2012, the Group obtained certain assets by taking possession of collateral for loans to corporate customers. As at 30 September 2012, the carrying amount of such assets was RUB 28 643 thousand (31 December 2011: RUB 95 321 thousand). The Group's policy is to sell these assets as soon as it is practicable.

#### Analysis of movements in the impairment allowance

Movements in the loan impairment allowance for loans to corporate clients for the nine-month periods ended 30 September 2012 and 30 September 2011 are as follows:

	2012 RUB'000 (Unaudited)	2011 RUB'000 (Unaudited)
Balance at the beginning of the period	2 624 407	1 990 001
Net charge	762 513	880 109
Net write-offs	(147 135)	(103 882)
Balance at the end of the period	3 239 785	2 766 228

#### Credit quality of loans to individuals

The following table provides information on the credit quality of loans to individuals as at 30 September 2012:

	Gross loans	Impairment allowance	Net loans	Impairment to gross loans
	RUB'000 (Unaudited)	RUB'000 (Unaudited)	RUB'000 (Unaudited)	% (Unaudited)
Auto loans				_
- Not past due	9 581 530	(3 097)	9 578 433	0.0%
- Overdue less than 31 days	36 932	(2 457)	34 475	6.7%
- Overdue 31-60 days	11 568	(2 358)	9 210	20.4%
- Overdue 61-90 days	8 459	(2 451)	6 008	29.0%
- Overdue 91-180 days	20 212	(8 537)	11 675	42.2%
- Overdue 181-360 days	26 614	(18 280)	8 334	68.7%
- Overdue more than 360 days	5 451	(5 103)	348	93.6%
Total auto loans	9 690 766	(42 283)	9 648 483	0.4%

	Gross loans	Impairment allowance	Net loans	Impairment to gross loans
	RUB'000 (Unaudited)	RUB'000 (Unaudited)	RUB'000 (Unaudited)	% (Unaudited)
Mortgage loans				
- Not past due	8 580 057	(16 066)	8 563 991	0.2%
- Overdue less than 31 days	81 054	(92)	80 962	0.1%
- Overdue 31-60 days	27 490	(552)	26 938	2.0%
- Overdue 61-90 days	7 281	(98)	7 183	1.3%
- Overdue 91-180 days	52 071	(1 663)	50 408	3.2%
- Overdue 181-360 days	124 791	(35 024)	89 767	28.1%
- Overdue more than 360 days	435 352	(227 088)	208 264	52.2%
Total mortgage loans	9 308 096	(280 583)	9 027 513	3.0%
Consumer loans				
- Not past due	22 834 948	(116 587)	22 718 361	0.5%
- Overdue less than 31 days	622 474	(145 929)	476 545	23.4%
- Overdue 31-60 days	158 328	(84 264)	74 064	53.2%
- Overdue 61-90 days	127 672	(82 418)	45 254	64.6%
- Overdue 91-180 days	274 294	(202 428)	71 866	73.8%
- Overdue 181-360 days	490 267	(426 138)	64 129	86.9%
- Overdue more than 360 days	304 967	(292 350)	12 617	95.9%
<b>Total consumer loans</b>	24 812 950	(1 350 114)	23 462 836	5.4%
Total loans to individuals	43 811 812	(1 672 980)	42 138 832	3.8%

The following table provides information on the credit quality of loans to individuals as at 31 December 2011:

	Gross loans	Impairment allowance	Net loans	Impairment to gross loans
	RUB'000	RUB'000	RUB'000	%
Auto loans				
- Not past due	6 097 845	(2 515)	6 095 330	0.0%
- Overdue less than 31 days	29 710	(1 551)	28 159	5.2%
- Overdue 31-60 days	9 312	(1 297)	8 015	13.9%
- Overdue 61-90 days	10 388	(2 194)	8 194	21.1%
- Overdue 91-180 days	10 691	(3 696)	6 995	34.6%
- Overdue 181-360 days	10 383	(6 317)	4 066	60.8%
- Overdue more than 360 days	6 689	(6 208)	481	92.8%
Total auto loans	6 175 018	(23 778)	6 151 240	0.4%
Mortgage loans	_		_	
- Not past due	6 975 596	(25 571)	6 950 025	0.4%
- Overdue less than 31 days	46 368	(42)	46 326	0.1%
- Overdue 31-60 days	93 765	(2 935)	90 830	3.1%
- Overdue 61-90 days	3 795	-	3 795	0.0%
- Overdue 91-180 days	117 849	(9 098)	108 751	7.7%
- Overdue 181-360 days	16 312	(3 340)	12 972	20.5%
- Overdue more than 360 days	407 317	(220 243)	187 074	54.1%
Total mortgage loans	7 661 002	(261 229)	7 399 773	3.4%

	Gross loans	Impairment allowance	Net loans	Impairment to gross loans
	RUB'000	RUB'000	RUB'000	%
Consumer loans				
- Not past due	14 838 538	(78 323)	14 760 215	0.5%
- Overdue less than 31 days	230 414	(46 870)	183 544	20.3%
- Overdue 31-60 days	116 760	(51 872)	64 888	44.4%
- Overdue 61-90 days	115 689	(65 041)	50 648	56.2%
- Overdue 91-180 days	377 805	(251 794)	126 011	66.6%
- Overdue 181-360 days	258 683	(200 351)	58 332	77.5%
- Overdue more than 360 days	84 086	(78 767)	5 319	93.7%
Total consumer loans	16 021 975	(773 018)	15 248 957	4.8%
Total loans to individuals	29 857 995	(1 058 025)	28 799 970	3.5%

#### Analysis of collateral

Mortgage loans are secured by the underlying housing real estate. Auto loans are secured by the underlying car. Credit card overdrafts and consumer loans are not secured.

Management does not estimate loan impairment based on analysis of fair value of collateral. However once a loan becomes impaired, management considers the fair value of collateral when assessing the impairment allowance for each individual loan.

As at 30 September 2012 impaired mortgage loans in the amount of RUB 728 039 thousand are secured by collateral with a fair value of RUB 882 532 thousand. As at 30 September 2012, the Group estimates the fair value of private real estate undergoing foreclosure to be RUB 138 757 thousand (31 December 2011: RUB 36 396 thousand).

Management believes that it is impracticable to estimate the fair value of collateral held in respect of auto loans.

#### Analysis of movements in the impairment allowance

Movements in the loan impairment allowance by classes of retail loans for the nine-month period ended 30 September 2012 are as follows:

	Auto loans  RUB'000 (Unaudited)	Mortgage loans RUB'000 (Unaudited)	Consumer loans RUB'000 (Unaudited)	Total  RUB'000  (Unaudited)
Balance at the beginning of the period	23 778	261 229	773 018	1 058 025
Net charge	27 000	19 354	906 533	952 887
Net write-offs	(8 495)	-	(329 437)	(337 932)
Balance at the end of the period	42 283	280 583	1 350 114	1 672 980

Movements in the loan impairment allowance by classes of retail loans for the nine-month period ended 30 September 2011 are as follows:

	Auto loans  RUB'000 (Unaudited)	Mortgage loans RUB'000 (Unaudited)	Consumer loans RUB'000 (Unaudited)	Total  RUB'000 (Unaudited)
Balance at the beginning of the period	87 657	430 242	285 209	803 108
Net (recovery) charge	(38 542)	(128 747)	407 598	240 309
Net write-offs	(27 055)	-	(52 192)	(79 247)
Balance at the end of the period	22 060	301 495	640 615	964 170

#### Industry and geographical analysis of the loan portfolio

Loans to customers were issued primarily to customers located within the Russian Federation who operate in the following economic sectors:

	30 September 2012 RUB'000 (Unaudited)	31 December 2011 RUB'000
Loans to individuals	43 811 812	29 857 995
Consumer electronics, appliances and computers	24 321 314	18 459 411
Food and farm products	22 741 633	20 956 404
Residential and commercial construction and development	16 388 681	12 119 200
Industrial equipment and machinery	11 965 850	8 318 855
Clothing, shoes, textiles and sporting goods	11 292 550	9 149 182
Construction and decorative materials, furniture	11 240 269	10 813 405
Property rental	8 679 360	8 164 457
Services	8 346 712	4 809 991
Metallurgical	7 640 684	3 681 045
Pharmaceutical and medical products	6 694 118	6 099 881
Consumer chemicals, perfumes and hygiene products	5 404 801	4 023 559
Automotive, motorcycles and spare parts	4 767 554	5 396 030
Paper, stationery and packaging products	4 513 510	4 001 577
Oil and industrial chemicals	4 164 146	3 182 725
Industrial and infrastructure construction	3 554 283	1 510 690
Electric utility	3 419 446	-
Equipment leasing	3 237 434	4 443 980
Products for home, gifts, jewelry and business accessories	1 225 161	408 239
Financial	1 201 456	1 424 049
Gardening and pet products	1 089 694	942 175
Telecommunications	632 047	1 340 167
Books, video, print and copy	554 022	526 557
Other	2 372 153	3 072 679
	209 258 690	162 702 253
Impairment allowance	(4 912 765)	(3 682 432)
	204 345 925	159 019 821

## 13 Deposits by credit institutions

	30 September 2012 RUB'000 (Unaudited)	31 December 2011 RUB'000
Demand deposits	170 396	64 496
Term deposits	20 706 104	18 168 718
Syndicated loans	5 335 452	5 421 197
Payables under repurchase agreements	4 131 217	-
Subordinated debt	1 250 521	1 309 717
Total deposits by credit institutions	31 593 690	24 964 128

The securities pledged under sale and repurchase agreements as at 30 September 2012 were purchased by the Bank under agreements to resell and recorded as amounts receivable under reverse repo transactions within due from credit institutions.

## 14 Deposits by customers

		30 September 2012 RUB'000 (Unaudited)	31 December 2011 RUB'000
Corporate customers	Demand	21 173 807	17 838 871
	Term	41 094 300	34 843 029
	Subordinated	2 248 585	2 745 236
	Term notes	3 060 067	5 894 492
<b>Total corporate customers</b>		67 576 759	61 321 628
Individuals	Demand	6 424 538	4 842 326
	Term	90 591 665	80 526 932
Total individuals		97 016 203	85 369 258
Total deposits by customers		164 592 962	146 690 886

### 15 Debt securities issued

	30 September 2012 RUB'000 (Unaudited)	31 December 2011 RUB'000
Promissory notes issued at nominal value	8 011 485	6 789 426
Accrued interest	9 502	32 768
Unamortized discount on promissory notes	(366 386)	(304 874)
	7 654 601	6 517 320
Bonds issued	30 382 145	24 601 549
Total debt securities issued	38 036 746	31 118 869

RUB denominated bonds issue BO-03 (30 September 2012: RUB 3 797 999 thousand) was issued in April 2012 with a fixed coupon rate of 9.25% for the first year. The Bank sets the coupon rate for each subsequent six month period until the final maturity date of 27 April 2015.

## 16 Share capital

Share capital consists of ordinary shares and was contributed by the shareholders in Roubles. The shareholders are entitled to dividends and capital distributions. Issued, outstanding and paid share capital comprises 12 677 832 952 shares (31 December 2011: 10 776 158 008 shares) with par value of 1 RUB per share. The total hyperinflation adjustment related to equity as at 31 December 2002, was RUB 861 930 thousand.

On 24 August 2012 the Central Bank of the Russian Federation registered CREDIT BANK OF MOSCOW's additional share issue. The additionally issued 1 901 674 944 ordinary shares with par value of 1 RUB per share were acquired by the European Bank for Reconstruction and Development and International Financial Corporation for RUB 5.8 billion in total. As a result EBRD and IFC shares each amount to 7.5% of total share capital. The stake of the majority shareholder, Concern Rossium, became 85%.

Due to the fact that interest rates applicable to subordinated loans from the majority shareholder of the Bank were substantially lower than the market rates, in 2011 the Bank converted part of these subordinated loans in the amount of RUB 3 536 361 thousand (net of deferred tax of RUB 884 090 thousand) into additional paid-in-capital.

In 2012 the Bank converted another part of subordinated loans from the majority shareholder of the Bank with lower than the market interest rates in the amount of RUB 1 459 848 thousand (net of deferred tax of RUB 364 962 thousand) into additional paid-in-capital due to the change in the maturity of these subordinated loans.

This additional paid-in capital represents tier 1 capital according to the Basel Capital Accord.

#### 17 Commitments

	30 September 2012 RUB'000 (Unaudited)	31 December 2011 RUB'000	
	40.100.004	20.050.151	
Guarantees and letters of credit	40 133 004	29 869 161	
Undrawn loan commitments	1 619 532	1 079 727	
Other contingent liabilities	246 018	214 784	
	41 998 554	31 163 672	

# 18 Contingencies

#### **Insurance**

The insurance industry in the Russian Federation is in a developing state and many forms of insurance protection common in other parts of the world are not yet generally available. The Group does not have full coverage for its premises and equipment, business interruption, or third party liability in respect of property or environmental damage arising from accidents on property or relating to operations. Until the Group obtains adequate insurance coverage, there is a risk that the loss or destruction of certain assets could have a material adverse effect on operations and financial position.

#### Litigation

In the ordinary course of business, the Group is subject to legal actions and complaints. Management believes that the ultimate liability, if any, arising from such actions or complaints will not have a material adverse effect on the financial condition or the results of future operations.

#### **Taxation contingencies**

The taxation system in the Russian Federation is relatively new and is characterised by frequent changes in legislation, official pronouncements and court decisions, which are often unclear, contradictory and subject to varying interpretation by different tax authorities. Taxes are subject to review and investigation by a number of authorities who have the authority to impose severe fines, penalties and interest charges. A tax year remains open for review by the tax authorities during the three subsequent calendar years; however, under certain circumstances a tax year may remain open longer. Recent events within the Russian Federation suggest that the tax authorities are taking a more assertive position in their interpretation and enforcement of tax legislation.

These circumstances may create tax risks in the Russian Federation that are substantially more significant than in other countries. Management believes that it has provided adequately for tax liabilities based on its interpretations of applicable Russian tax legislation, official pronouncements and court decisions. However, the interpretations of the relevant authorities could differ and the effect on the financial position, if the authorities were successful in enforcing their interpretations, could be significant.

#### 19 **Related party transactions**

The outstanding balances and related average interest rates as at 30 September 2012 and 31 December 2011 with related parties are as follows:

	30 September 2012 (Unaudited)		31 Dece	mber 2011
	Amount RUB'000	Average effective interest rate %	Amount RUB'000	Average effective interest rate %
Loans to customers				
Majority shareholder	_	_	70 208	12.0%
Management	72 264	10.9%	43 977	10.7%
Other	-	-	87 138	12.0%
Total loans	72 264		201 323	
Deposits by customers				
Majority shareholder	299 261	8.7%	31 993	3.9%
Parent company	252 476	7.9%	250 896	8.3%
Management	116 107	7.4%	35 481	7.6%
Other	2 341 570	6.7%	2 909 463	7.9%
Total deposits	3 009 414		3 227 833	

Amounts included in the consolidated interim condensed statement of comprehensive income for the nine-month periods ended 30 September 2012 and 30 September 2011 in relation to transactions with related parties are as follows:

	Nine-Month Period Ended 30 September 2012 RUB'000 (Unaudited)	Nine-Month Period Ended 30 September 2011 RUB'000 (Unaudited)	
Interest income on loans to customers			
Majority shareholder	1 981	27 694	
Other	5 044	39 097	
Management	4 492	3 664	
Total interest income	11 517	70 455	
Interest expense on deposits by customers			
Majority shareholder	11 044	275	
Parent company	15 334	26 595	
Other	58 055	126 344	
Management	1 006	1 202	
Total interest expense	85 439	154 416	

Total remuneration of the Supervisory Board and the Management Board included in employee compensation for the nine-month periods ended 30 September 2012 and 30 September 2011 (refer to note 6) is as follows:

	Nine-Month Period Ended 30 September 2012 RUB'000 (Unaudited)	Nine-Month Period Ended 30 September 2011 RUB'000 (Unaudited)	
Members of the Supervisory Board	23 207	3 149	
Members of the Management Board	98 641	34 246	
	121 848	37 395	

# 20 Capital management

The Central Bank of the Russian Federation sets and monitors capital requirements for the Bank.

The Bank defines as capital those items defined by statutory regulation as capital for credit institutions. Under the current capital requirements set by the Central Bank of the Russian Federation, banks have to maintain a ratio of capital to risk weighted assets (statutory capital ratio) above the prescribed minimum level. As at 30 September 2012, this minimum level is 10%. The Bank was in compliance with the statutory capital ratio during the nine-month period ended 30 September 2012 and the year ended 31 December 2011.

The Group also monitors its capital adequacy levels calculated in accordance with the requirements of the Basel Accord, as defined in the International Convergence of Capital Measurement and Capital Standards (updated April 1998) and Amendment to the Capital Accord to incorporate market risks (updated November 2007), commonly known as Basel I.

The following table shows the composition of the capital position calculated in accordance with the requirements of the Basel Accord, as at 30 September 2012 and 31 December 2011:

	30 September 2012 RUB'000 (Unaudited)	31 December 2011 RUB'000
Tier 1 capital		
Share capital and additional paid-in capital	22 559 058	15 337 135
Retained earnings	13 585 794	9 823 364
Total tier 1 capital	36 144 852	25 160 499
Tier 2 capital		
Revaluation surplus for buildings	500 424	500 424
Revaluation reserve for investments available-for-sale	(7 302)	(53 017)
Subordinated loans		
Subordinated loan from EBRD	401 920	482 942
Subordinated loan from BLACK SEA TRADE AND DEVELOPMENT BANK	525 587	643 922
Subordinated loans from WELLCREEK CORPORATION	2 248 585	2 745 236
Total tier 2 capital	3 669 214	4 319 507
Total capital	39 814 066	29 480 006
Risk-weighted assets		
Banking book	240 803 271	184 090 083
Trading book	28 017 307	21 012 847
Total risk weighted assets	268 820 578	205 102 930
Total capital expressed as a percentage of risk-weighted assets		
(total capital ratio)	14.8	14.4
Total tier 1 capital expressed as a percentage of risk-weighted assets		
(tier 1 capital ratio)	13.4	12.3

The risk-weighted assets are measured by means of a hierarchy of risk weights classified according to the nature of - and reflecting an estimate of credit, market and other risks associated with - each asset and counterparty, taking into account any eligible collateral or guarantees. A similar treatment is adopted for unrecognised exposures, with some adjustments to reflect the more contingent nature of the potential losses.

The Group is subject to minimum capital adequacy requirements calculated in accordance with the Basel Accord established by covenants under liabilities incurred by the Group. The Group complied with all externally imposed capital requirements during the nine-month period ended 30 September 2012 and the year ended 31 December 2011.

## 21 Analysis by segment

The Group has five reportable segments, as described below, which are strategic business units. The strategic business units offer different products and services, and are managed separately because they require different technology and marketing strategies. For each of the strategic business units, the Chairman of the Management Board reviews internal management reports on at least a quarterly basis. The following summary describes the operations in each of the reportable segments:

- Corporate banking: comprises corporate lending, overdraft lending, factoring, leasing, letters of credit, guaranties, corporate deposit taking, settlements and money transfer, currency conversion
- Retail banking: comprises retail demand and term deposit services; retail lending, including
  consumer loans, car loans and mortgages, money transfers and private banking services; banking
  card products, settlement and money transfer, currency conversion for individuals
- Treasury: comprises interbank lending and borrowings from banks, securities trading and brokerage in securities, repo transactions, foreign exchange services, issuance of domestic bonds and promissory notes
- International business: comprises borrowings from international financial institutions and trade finance operations
- Cash collection and other cash operations: comprise all operations connected with cash, cash collection, calculation and transportation.

Information regarding the results of each reportable segment is included below. Performance is measured based on segment profit before income tax, which is calculated based on financial information prepared in accordance with IFRS, as included in the internal management reports that are reviewed by the Chairman of the Management Board. Segment profit is used to measure performance as management believes that such information is the most relevant in evaluating the results of certain segments relative to others who operate within these industries. Inter-segment pricing is determined on an arm's length basis.

The segment breakdown of assets and liabilities is set out below:

	30 September 2012 RUB'000 (Unaudited)	31 December 2011 RUB'000	
Lagrana			
ASSETS			
Corporate banking	163 227 991	131 168 702	
Retail banking	43 607 928	30 110 289	
Treasury	58 505 628	57 314 123	
Cash operations	6 895 797	7 235 146	
Unallocated assets	7 008 256	6 542 493	
Total assets	279 245 600	232 370 753	
LIABILITIES			
Corporate banking	67 576 759	61 321 627	
Retail banking	97 016 203	85 369 257	
Treasury	47 062 010	31 243 275	
International business	25 574 369	24 839 724	
Unallocated liabilities	5 378 285	3 988 964	
Total liabilities	242 607 626	206 762 847	

Segment information for the main reportable segments for the nine-month period ended 30 September 2012 is set out below:

RUB'000 (Unaudited)	Corporate banking	Retail banking	Treasury	International business	Cash operations	Unallocated	Total
External interest income	13 739 717	4 912 715	1 772 535	-	-	-	20 424 967
Fee and commission income	1 223 777	814 323	3 365	-	758 485	-	2 799 950
Net gain on securities	-	-	230 948	-	-	-	230 948
Net foreign exchange loss	(56 614)	(14 308)	(35 725)	-	-	-	(106 647)
Other income	50 484	272 973	21 836	-	-	-	345 293
(Expenses) revenue from other segments	(5 304 219)	3 744 473	(130 003)	1 607 105	82 644	-	-
Revenue	9 653 145	9 730 176	1 862 956	1 607 105	841 129	-	23 694 511
Impairment losses	(762 513)	(952 887)	-	-	-	-	(1 715 400)
Interest expense	(2 434 420)	(5 895 087)	(2 432 449)	(820 250)	-	-	(11 582 206)
Fee and commission expense	(3 443)	(39 230)	(87 156)	(153 097)	(426)	-	(283 352)
General administrative and other expenses	(474 565)	(2 355 128)	(124 884)	(21 201)	(711 414)	(1 702 584)	(5 389 776)
Income (loss) before income taxes	5 978 204	487 844	(781 533)	612 557	129 289	(1 702 584)	4 723 777
Income taxes	-	-	-	-	-	(961 347)	(961 347)
Segment result	5 978 204	487 844	(781 533)	612 557	129 289	(2 663 931)	3 762 430

Segment information for the main reportable segments for the nine-month period ended 30 September 2011 is set out below:

RUB'000 (Unaudited)	Corporate banking	Retail banking	Treasury	International business	Cash operations	Unallocated	Total
External interest income	9 463 921	3 072 185	2 255 044	-	-	-	14 791 150
Fee and commission income	670 280	632 133	2 883	-	559 019	-	1 864 315
Net loss on securities	-	-	(918 949)	-	-	-	(918 949)
Net foreign exchange income	295 166	34 638	51 522	-	-	-	381 326
Other income	86 595	90 376	20 657	-	-	-	197 628
(Expenses) revenue from other segments	(3 094 727)	2 669 594	(513 806)	924 889	14 050	-	-
Revenue	7 421 235	6 498 926	897 351	924 889	573 069	-	16 315 470
Impairment losses	(880 109)	(240 309)	-	-	-	-	(1 120 418)
Interest expense	(1 645 669)	(4 450 994)	(2 261 821)	(466 125)	-	-	(8 824 609)
Fee and commission expense	(7 268)	(31 676)	(52 117)	(33 554)	(439)	-	(125 054)
General administrative and other expenses	(146 393)	(1 564 168)	(93 616)	(16 352)	(520 253)	(960 891)	(3 301 673)
Income (loss) before income taxes	4 741 796	211 779	(1 510 203)	408 858	52 377	(960 891)	2 943 716
Income taxes	-	-	-	-	-	(587 254)	(587 254)
Segment result	4 741 796	211 779	(1 510 203)	408 858	52 377	(1 548 145)	2 356 462

# **Events subsequent to the reporting date**

In October 2012 the Bank paid out the fifth coupon in the amount of RUB 102.20 million, or RUB 44.88 per bond, of domestic bond issue series 08. The issue was placed on 14 April 2010 in the amount of RUB 3 billion with a maturity of 5 years.

In October 2012 the Bank paid out the third coupon in the amount of RUB 200.55 million, or RUB 40.11 per bond, of domestic exchange bond issue series BO-04. The issue was placed on 15 April 2011 in the amount of RUB 5 billion with a maturity of 3 years.

In October 2012 the Bank bought back 1 159 802 bonds series 08 (38.7%) from their holders within a put option at the price of 100% of par value and then sold 540 000 bonds on the market.. Par value of each bond is RUB 1 000.

In October 2012 the Bank bought back 2 934 766 exchange bonds series BO-04 (58.7%) from their holders within a put option at the price of 100% of par value and then sold 1 942 966 bonds on the market. Par value of each bond is RUB 1 000.

In October 2012 the Bank paid out the first coupon in the amount of RUB 188.52 million, or RUB 46.38 per bond, of domestic exchange bond issue series BO-03. The issue was placed on 27 April 2012 in the amount of RUB 4 billion with a maturity of 3 years.

In November 2012 the Bank signed a 1-year credit line facility agreement with "SME Bank" for the total amount of RUB 800 million. The funds will be used to finance small- and medium- size businesses.

In November 2012 the Bank repaid in full 1-year USD 131 million B loan under A/B structured syndicated loan with the IFC acting as transaction arranger. The B Loan was provided by thirteen foreign commercial banks.